



U.S. SMALL BUSINESS ADMINISTRATION
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SBA Success Story

Small but Mighty!!

Gainesville- ANAMAR Environmental Consulting, Inc., a Hispanic woman-owned small business, has been in existence since 2000 and is now becoming a well-recognized name in the environmental consulting business. As a small, versatile company, their goal is to customize services to meet client needs while providing a high-quality product.

Ms. Nadia Lombardero, the President/Founder of ANAMAR, was born and raised in Panama and moved with her family to the United States in December 1982. She graduated from high school in Austin, Texas and then enrolled at Texas A&M where she graduated with honors in 1988 and received a degree in Chemistry. She then enrolled at the University of Florida in Gainesville where she earned an MS Degree in Analytical Chemistry and Toxicology, again achieving high academic honors. Much of Nadia's college research has proven to be helpful in the studies she now conducts routinely as part of the analysis of soil and water samples in and around lakes, oceans, and streams.

As President and sole owner of ANAMAR, Ms. Lombardero has steadily broadened her horizons and the scope of services provided by the company, including water quality and ecological monitoring, permitting and compliance including dredging disposal permits and evaluations, wetland services including mitigation, project design and management, data review and interpretation, and comprehensive report preparation. She and the staff of 12 pride themselves on their ability to provide high-quality services and respond to client needs with a professional, cost-effective, and scientific approach.

How did she pick the name ANAMAR, you ask? It was her father's dream to have a business named with an acronym using his children's initials. Although it did not come to fruition for Manuel, Nadia decided his idea was a good one and would honor his sons (both Manuel) and daughters: Anayansi, NAdia, MAnuel, Rosa.

ANAMAR entered the U.S. Small Business Administration's (SBA) 8(a) Business Development Program and became certified as a Florida Minority Business Enterprise (MBE) in 2001. Initially, Nadia visited the Small Business Development Center in Gainesville, and was advised on how to start up her business, form the business structure, and develop a business plan. She was also advised to contact SBA concerning the 8(a) Business Development Program. The 8(a) designation was received on March 28, 2001, and shortly thereafter, ANAMAR was awarded a contract with the U.S. Army Corps of Engineers - Jacksonville District to perform water quality monitoring in the Florida Everglades to support emergency actions to protect the Cape Sable Seaside Sparrow. With the income generated by that initial project, the company was off and running and business has steadily increased over the 5-year lifespan of ANAMAR.

Through its own initiatives and the assistance of the SBA's 8(a) Business Development Program and SBA, ANAMAR has been awarded more than 20 federal contracts totaling in excess of \$5 million. Although government agencies have been the primary clients for ANAMAR, Nadia has been successful in reaching out to private industry, port authorities, and other consulting firms. By contracting with a diverse client base, she has ensured the company will thrive regardless of economic fluctuations.

The purpose of the SBA 8(a) Business Development Program is to assist eligible small disadvantaged businesses to compete in the American economy through business development. You may learn more about the 8(a) Business Development Program by visiting www.sba.gov/8abd/.

Nadia Lombardero of ANAMAR Environmental Consulting, Inc. may be contacted at their newly leased 3700 square-foot facility at 2106 NW 67th Place, Suite 5, Gainesville, FL 32653, telephone (352) 377-5770, email anamar@anamarinc.com.

For more information on SBA's Products and Services, please visit the SB North Florida District website,
www.sba.gov/fl/north.

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